



**Peer into your Peers:
Private Detective & Contract Security
*an educational seminar***

April 3, 2020

**Holiday Inn Chicago O'Hare Area
5615 N. Cumberland Avenue
Chicago, IL 60631**

Join the Associated Detectives & Security Agencies of Illinois, Inc. (A.D.S.A.I.) for a day of knowledge-sharing between private detective and contract security professionals.

Persons successfully completing all seminar requirements will earn 8.0 CE hours. A Certificate of Completion will be provided.

COST:

\$100.00 (through March 19, 2020)

\$125.00 (March 20, 2020-April 3, 2020)

Cost includes the educational seminar, continental breakfast, lunch buffet, and afternoon snack. Coffee, tea and water will also be provided. The informal mixer following the seminar is cash bar. No refunds.

Payment may be submitted using a credit card via www.adsai.org or by check payable to A.D.S.A.I. (see attached form).

Itinerary:

8:00am – 9:00am: Registration and Continental Breakfast (must show identification)

9:00am – 10:30am: Session I: Open Source Intelligence (OSINT) Tips, Tricks and Updates

10:30am – 10:45am: Morning Break

10:45am – 12:00pm: Session II: Small Business Marketing for Security and Investigators

12:00pm – 1:00pm: Lunch Buffet

1:00pm – 2:30pm: Session III: Security Industry Roundtable

2:30pm – 3:00pm: Afternoon Break

3:00pm – 3:30pm: Session IV: “The Debugging Experts”

3:30pm – 4:30pm: Session V: Thinking Outside the Box

4:30pm - ????: Informal Networking Mixer (Bar Louie; on hotel premises)

Sponsorship Opportunities:

Event Sponsor Level - \$350.00: Name/Logo on banner to be displayed at registration, classroom and lunch room.

Classroom Sponsor Level - \$200.00: Name/Logo on banner to be displayed in classroom

Payment for sponsorships may be submitted using a credit card via www.adsai.org or by check (see attached form). Please submit a .jpeg image file to info@lefevourpi.com.



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Friday, April 3, 2020

Registration Form

Name _____

Company _____

Address _____

Best Contact Number _____

Email _____

- Seminar Attendee (through March 19th, 2020) - \$100.00
- Seminar Attendee (March 20th, 2020 – April 3rd, 2020) - \$125.00
- Event Sponsor - \$350.00
- Classroom Sponsor - \$200.00

AMOUNT PAID: \$_____

Payment may be submitted using a credit card via www.adsai.org or by check payable to A.D.S.A.I. and mailed to A.D.S.A.I. c/o Tri County Investigations, 621 Plainfield Road, Suite 204, Willowbrook, IL 60527.

Seminar Topic Overview:

Session I: Open Source Intelligence (OSINT) Tips, Tricks and Updates

Presenter: David Ratkovich, LPD CCDI – Director of ETS Intelligence, LLC

Session II: Small Business Marketing for Security and Investigations

Presenters:

- Fredrick Foster – Vice President, Risk Advisory & Consulting Services at Allied Universal
- Tifair Gillespie Hamed – VP of Marketing & Strategic Partnerships for AGB Investigative Services

Session III: Security Industry Roundtable

Knowledge Exchange of Consulting, Investigative, Guarding and Overall Experience with the following industry expert panelists:

- James Huckabee – Senior Vice President Star Security & Security Agency
- Bernie Greenawalt, CPP – Securitas USA (Retired); Ex-Officio member of the ASIS International Global Board of Directors
- Michael Newberry – Regional Vice President, Midwest, Allied Universal
- Jason M. Sikora, CPP – Vice President of Business Development, Allied Universal and SOS Security
- Michael A. Crane, Esq., CPP, CFE – Securisks
- Dave Beeman, CPP – Vice President, Quality & Support, Andy Frain Services, Inc.

Session IV: “The Debugging Experts”

Overview and Demonstration of Bugsweeping (TSCM) Equipment and how your agency now also does electronic bugsweeps (as well as computer/cellphone scans for hacking/malware/spyware/viruses)

Presenter: Dean Gluth – President of "The Debugging Experts" and Licensed Private Detective of InfoMAX Investigations, Inc. (IL, IN & WI)

Session V: Thinking Outside The Box

This dynamic presentation educates investigators and others involved in the legal community such as attorneys, paralegals, law enforcement, and security professionals on new methodologies, techniques, websites, and hidden resources of the 21st century to utilize in their daily operations.

Presenter: Kevin W. McClain C.C.D.I., B.A.I. – President of Kevin W. McClain Investigations Ltd and READI Response Investigative Network

Site Information:

The Holiday Inn Chicago O'Hare Area was fully renovated in 2018 and is conveniently located near O'Hare International Airport as well as several major expressways.

The hotel offers free parking, Wi-Fi and hotel rooms at low discount rate with no offer code needed.

For questions or issues with registration, please contact a member of the A.D.S.A.I. Seminar Committee:

Steve Siegel

steveadvil@hotmail.com

219-263-9085

Dean Gluth

dean@infomaxinvestigations.com

847-301-1475

Kathryn LeFevour, PCI

info@lefevourpi.com

312-666-5114

Speaker Biographies:

David Ratkovich, LPD CCDI - Founder and Director of ETS Intelligence, LLC

David Ratkovich is a Licensed Private Detective, Security Contractor, and Law Enforcement Officer with over 20 years of business experience. As the founder and director of ETS, he oversees the broad scope of investigative, security, consulting, and training services to clients throughout the United States. ETS primarily services Business to Business (B2B), Business to Government (B2G), and Business to Education (B2E) clients.

Fredrick Foster – Vice President, Risk Advisory & Consulting Services at Allied Universal

Fred has over thirty-five years of experience in the security industry. He was a founder and president of Seventrees Corporation and Crossroads Training Academy. Frederick is now vice president within the Allied Universal Risk Advisory & Consulting Services international operation. His former law enforcement experience includes: patrol, investigations, surveillance operations, drug enforcement and his specialties include: US and international special security operations and projects, workplace violence intervention, protective vehicle operations, executive and dignitary protection, meeting and event security, mobile security operations, site protection operations, training, protective intelligence

Tifair Gillespie Hamed – VP of Marketing & Strategic Partnerships for AGB Investigative Services

Tifair is an award-winning, 16-year Marketing Executive. She's helped to successfully rebrand and grow one of the largest African American security organizations in the nation through brand purpose, out-of-the box social media, and online strategies. AGB is one of the Fastest Growing Businesses (Inc. 2018 & 2019) and one of the largest MBE's in the Chicagoland area (Crain's 2019), which provides a full-suite of security services to government agencies, Fortune 500 clients, and consumers nationwide.

Tifair was voted one of the “20 Women to Watch” by Medical Media & Marketing for her time in the Healthcare Marketing and won Marketing Campaign of the Year by the Stevie Business Awards in 2017. In 2018, Tifair successfully completed Harvard Business School’s “Strategic Marketing Management” program with top Marketing leaders from across the globe.

Throughout her career, Tifair has generated thought leadership for Fortune 50 brands, ad agencies, and small businesses while applying a new framework to drive business growth in today's global economy. Tifair’s approach to marketing is strategic and holistic, with a mission to integrate purpose with every brand.

Jason M. Sikora, CPP – Vice President of Business Development, Allied Universal and SOS Security

Jason Sikora is a Security Professional with 13 years of industry experience and currently serves as the Vice President of Business Development for Allied Universal and SOS Security in Illinois. Prior to his current role, Jason served as Director of Security & Life Safety for properties ranging in size from 500,000 to 2 Million square feet in both Downtown Chicago and throughout the suburbs.

Jason serves as the Assistant Regional Vice President of Region 2C through ASIS International and the 2nd Vice President on the Executive Board for the Illinois Security Professionals Association. He is an active member of the Emergency Preparedness committees of both BOMA International and BOMA Suburban Chicago, as well as the Communications Committee for BOMA Chicago. He serves as the Young Professionals Liaison for the ASIS Chicago Chapter where he founded the highly successful networking and education group Young Professionals & Emerging Leaders in Security (YPELS).

He is board certified in Security Management as a Certified Protection Professional (CPP) through the ASIS International Professional Certification Board.

James Huckabee, Senior Vice President Star Security & Security Agency

James's experience in security investigation, management, loss prevention spans over 25 years.

In his present role at STAR, James is responsible for all aspects of its multi-million dollar business portfolio. Star is one of the largest and oldest Black owned Security and Investigations Company in the US. Star employs over 400 security officers, off duty police officers, Investigators and office staff.

Prior to his current position with Star, James was the Regional Project Manager with AKAL SECURITY. There he was responsible for leading over 600-armed security officers for Government Contracts in Illinois and Indiana.

James spent 9 years in various positions with Allied Barton Security, two of those years he served as the Operations Manager overseeing the day to day operations and profit/loss of the Merrillville Indiana Branch. Territory covered Northwest Indiana and Michigan.

James earned his bachelor's degree in Business Management from the University of Phoenix and is a Certified Institutional Protection Manager (CIPM). James holds the following board positions:

- Past Board Chairman - Associated Detectives and Security Agencies of Illinois, Inc.
- Past President - Illinois Security Professionals
- Member - ASIS and Technology Committee
- Board Member - Past Chairman of the Board- National Council of Investigators and Security Services
- Board Member - Cosmopolitan Chamber of Commerce
- Past President - International Organization of Security Executives
- Board Member - Chicago Workforce
- Board Member - Associated Guards and Patrols Agencies
- Board Member - African American Security Executives
- Board Member - Roseland Hospital Foundation Board

Michael A. Crane, Esq., CPP, CFE Securisks

Michael A. Crane is an Illinois licensed attorney and private detective. He specializes in conducting security and behavioral threat assessments, and workplace investigations where allegations have been made by an employee against the company alleging harassment, discrimination, criminal activity, threats of violence, etc. He also conducts training in workplace violence prevention and active shooter response.

From 2014-2017, Mr. Crane was Senior Vice President and Corporate Counsel at Hillard Heintze, an international security risk management and investigation firm. He specialized in conducting security assessments for corporate and high net worth individuals and family offices, conducting behavioral threat assessments for at-risk clients, providing in-house legal advice, and creating and providing training on emergency management with subsets for workplace violence prevention and active shooter plans. Prior to this, Mr. Crane was Executive Vice President and General Counsel of IPC International Corporation, which was a full-service security consulting, investigative, and protective services company licensed in all 50 states. Among other responsibilities, Mr. Crane was responsible for insurance oversight and liability claims administration coordinating with outside law firms their claims negotiations.

Mr. Crane started his career while in law school working for the Illinois Bureau of Investigation and the Chicago Police Department. He then became a trial attorney in the Cook County State Attorney's Office and thereafter moved to a Chicago law firm, handling both civil and criminal cases. He has lectured extensively on workplace violence, legal liability in the security industry, and taught at Webster University in the graduate program for Security Management. He has been called as an expert witness in security related litigation. Mr. Crane was selected to participate in the FBI's Critical Incident Response Group's, Workplace Violence Planning Meeting held at the FBI Academy in Quantico, Virginia. He was later invited to attend the FBI's Violence in the Workplace Symposium held in Leesburg, Virginia.

Mr. Crane has been designated a Certified Protection Professional (CPP) by ASIS International (ASIS) and is a Certified Fraud Examiner (CFE). He was a founding member of the ASIS Standards and Guidelines Commission and oversaw the development of the first Workplace Violence

Prevention ANSI Standard and is currently overseeing a new Active Assailant Standard. He is also the Program Director for the ASIS Asset Protection II Course. He is a member of the Chicago Chapter of the Association of Threat Assessment Professionals (ATAP) and formerly served as a member of their National Board of Directors. He is a member of the Illinois and Chicago Bar Associations, the Association of Corporate Counsel, and the North Shore Labor Counsel. He served from 2005-2009 as the first Chairman of the Private Sector Committee of the Illinois Terrorism Taskforce. In this capacity he advised the Private Sector Alliance Project comprised of the Infrastructure Security Awareness Program of the Statewide Terrorism and Intelligence Center (STIC) and the Mutual Aid Response Network Program for the Illinois Emergency Management Agency. Mr. Crane is a 2009 graduate of the Executive Leadership Program of the Department of Homeland Security's Center for Homeland Defense and Security at the Naval Postgraduate School in Monterey, California.

Bernie Greenawalt, CPP - Securitas USA (Retired)

Bernie retired in 2019 after 46 years of service to the Securitas USA organization. He served in several management positions, including VP/GM of Chicago operations and VP of the Central States Region.

Bernie earned a B.A. degree from Loyola University of Chicago. He is licensed by the State of Illinois as a Private Security Contractor, Alarm Contractor and Private Detective. For eleven years, Bernie served as a member and chair of the State of Illinois licensing board for these professions.

Bernie has been a member of ASIS International since 1978 and has held the CPP designation since 1982. Upon his retirement, he was granted Life Member and Lifetime CPP status by ASIS. In 2020, Bernie will serve as an ex-officio member of the ASIS International Global Board of Directors.

Bernie's involvement in ASIS Standards and Guidelines initiatives includes the following:

- Chair, Commission on Standards and Guidelines
- Chair, Private Security Officer Selection and Training Guideline Committee

- Member, Workplace Violence Prevention and Intervention Standard Committee
- Commission Liaison, Physical Asset Protection Standard

Michael Newberry - Regional Vice President, Midwest - Allied Universal

As a Regional Vice President in the Midwest Region, Michael oversees approximately 140,000 hours per week of service to over 300 customers. Michael has responsibility for overseeing 5,000 employees and supervises (4) General Managers within (4) District Offices (Milwaukee, Chicago, Naperville, Oshkosh) and (1) Satellite Office (Springfield).

Michael has 22 years of service with Allied Universal and 28 years of industry experience where he has served in progressively advancing roles. He specializes in the following vertical markets; Higher Education, Government, Financial Institutions, Commercial Real Estate, Manufacturing & Industrial and Residential Communities. Michael has also served as a Law Enforcement Professional with both the Cicero, IL and Crestwood, IL Departments. In addition, he holds a Private Detectives license in the State of Illinois.

Michael has been a member of ASIS for over 15 years and served as former Vice President for ADSAI. In 2017, he won an award of excellence in security operations from ISPA.

Dave Beeman, CPP - Vice President, Quality & Support, Andy Frain Services, Inc.

Dave is a Certified Protection Professional (CPP) Board Certified in security management by ASIS International (“ASIS”), with more than 25 years of corporate and contract security experience including providing services for commercial, cultural, educational and government facilities, foreign heads of state, and large public gatherings; including those designated as National Special Security Events by the President or the U.S. Department of Homeland Security (“DHS”).

Dave develops and implements security plans that meet the requirements of commercial facilities, courthouses, schools, special events, and

transportation facilities. He is the former Chairman of the Building Owners and Managers Association of Chicago (BOMA/Chicago) Security committee and recipient of an Award of Excellence from the Illinois Security Chiefs Association (2008) and a Mentorship Award from the Illinois Security Professionals Association (2017).

He is an adjunct faculty member at the Homeland Security Training Institute at the College of DuPage, a member of the ASIS Security Services Council and has presented to the Midwest Security & Police Conference and Expo and the ASIS Global Security Exchange (GSX).

Dean Gluth - President of "The Debugging Experts" and Licensed Private Detective of InfoMAX Investigations, Inc.

Dean is currently licensed in Illinois, Indiana and Wisconsin. InfoMAX has conducted over 6,300 WC surveillance investigations for insurance companies, TPA's, defense attorneys/law firms and private companies in our 25 year history and has also handled the TSCM (Technical Surveillance Countermeasures) cases by becoming proficient and taking the certification classes from REI (Research Electronics International) for their ANDRE RF Detector (Advanced Near Field Detection Receiver), the ORION (Non-Linear Junction Detector), and the OSCOR GREEN 24GHz (Spectrum Analyzer).

Dean is a Board Member (and past Treasurer) of ADSAI (Associated Detectives & Security Agencies of Illinois) and is currently a Member-At-Large Board Member for NCISS (National Council of Investigation & Security Services). Dean also maintains membership status with INspi (Indiana Society of Professional Investigators), IAPI (Indiana Association of Professional Investigators), PAWLI (Professional Association of Wisconsin Licensed Investigators), ILAPPS (Illinois Association of Professional Process Servers) and the Illinois Chamber of Commerce (where Dean is on their Illinois WC Reform Committee). Finally, Dean is on the Private Detective Board of the IDFPR (Illinois Department of Financial & Professional Regulation).

Recently, Dean was awarded the "Vinson Award For Outstanding Service" from NCISS which is presented to the association member each year who

demonstrated outstanding leadership, dedication, and service to the professions of private investigations and security services.

Kevin W. McClain C.C.D.I., B.A.I. – President of Kevin W. McClain Investigations Ltd and READI Response Investigative Network

Kevin W. McClain is a licensed private investigator in Illinois, Indiana, Kentucky, and Missouri. He is a Board-Certified Criminal Defense Investigator, a Board Accredited Investigator and President of Kevin W. McClain Investigations Ltd., which is a multi-state investigative firm (Illinois, Indiana, Missouri, and Kentucky) with 20 investigators that have over 200 years of investigative experience. He is qualified as an expert in Criminal Investigations, and Standardized Field Sobriety Testing. He has also been a college instructor in personal security. Mr. McClain began his career in 1993 and gained distinction as one of the regions premier private investigators assisting some of the finest criminal defense and civil attorneys with major felonies, personal injuries, wrongful deaths, excessive force shootings, civil rights investigations, police misconduct investigations, white collar defense investigations, corporate investigations and high profile media cases. He has been a featured speaker at the national conferences for NLADA “Life in the Balance Capital Defense training seminars in New Orleans, Philadelphia, Atlanta, Florida and St. Louis. He has spoken for the IICLE, IACDL, and ISBA, Missouri Public Defenders, and MACDL Mr. McClain has taught for Jon Rapping’s Gideon’s Promise for returning attorneys. He also has been a featured speaker at the international and national conferences for NACDL, NALI, NCISS, NAPD, Intellenet and the Federal Defenders. Mr. McClain has presented on over 20 different criminal defense subject matters in over 25 states.

He has developed numerous presentations on the utilization of the Internet and Social Media and has been retained as a Cyber Investigator in high profile media cases conducting jury research, analysis, verifying credentials of experts and deep web searching and backgrounds of witnesses. He has developed investigative and attorney training programs throughout the country. He is a founding faculty member of nationally acclaimed Essentials

of Defense Investigations Training Institute for criminal attorneys and investigators held yearly in Faubush, Kentucky. He has been a featured speaker for the Wisconsin National Investigator Training Program held each year in Delevan, WI.

He has the distinction of being part of the defense team on two Illinois Death Penalty cases which were dismissed prior to trial. (First time in Illinois history since Capital Litigation Division was formed in 2000.) Mr. McClain has conducted over (80) Death Penalty investigations as a fact and mitigation investigator around the country including two recent cases one was part of the Angola (5) defendants in Louisiana which resulted in a life sentence and the other which recently concluded (March 2015) was a federal death penalty case where the client was charged with (6) homicides. The case resulted in a life sentence with one of the homicides getting an acquittal on at the guilt/ innocence stage of the trial. Most recently (March 2019) Mr. McClain was part of a US Marine military defense team that obtained a Not Guilty verdict on a homicide after three-week trial.

Most recently Mr. McClain had the honor to present at the NACDL Annual Conference in Palm Beach, Florida and NACDL'S Sex Crime Conference in Las Vegas, NV. Mr. McClain presented on very timely subjects with his brand-new presentations "The Thin Blue Line Investigating Police Misconduct" and "Sex Lies and Reasonable Doubt, Investigating Sexual Assault on a College Campus a Case Study"

Mr. McClain is the founder of the READI Response Investigative Network and Mobile App www.readiresponse.com. An investigative network of over 500 investigators connected through mobile app technology.

Mr. McClain has also worked extensively with the Center of Wrongful Convictions at Northwestern University and is on the faculty at the Clarence Darrow Death Penalty College and is a contract investigator for the Missouri Public Defenders, the Exoneration Project in Chicago. Mr. McClain can be reached at 877-532-1152, mcclainpi@gmail.com or www.mcclaininvestigations.com.