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JANUARY 2017 NEWSLETTER

PRESIDENTS LETTER:

Associated Detectives & Security Agencies of Illinois Inc.

Robert Rusch
President



Founded 1933
Incorporated 1937

My Fellow ADSAI Members,

2017 is here already and the winter cold is in full force up here in Chicago. While the Bears may be hibernating after a long season, The IL legislature is gearing up for a new year full of bills to sort through. We really need to kickstart this association in 2017 with new members and fresh ideas. We need better attendance at our meetings this year also! Ed Rigsbee, a Certified Association Executive & Speaking Professional, wrote: "*If you expect your trade association or professional society to serve you well; you must become an actively engaged evangelist for your association...*" It is my hope that more of our members become involved with our association this year so that we can battle the adverse legislation that may arise effecting our businesses and livelihoods. Instead of the few leading the many, let's have the many lead us all!

The 2017 renewal notices have gone out late and we apologize for that. We ask that you renew your membership before the annual meeting on January 25, 2017 so that you may cast your vote for officers. You may also pay your renewal via credit card on the ADSAI website or by clicking [HERE](#).

I wish all of you a safe and prosperous 2017.

Bob Rusch
President

MINUTES OF THE MEETING - OCTOBER 26, 2016:

MINUTES OF THE MEETING OF THE ASSOCIATED DETECTIVES AND SECURITY AGENCIES OF ILLINOIS (ADSAI)

WEDNESDAY OCTOBER 26, 2016

MINUTES OF THE MEETING OF THE
ASSOCIATED DETECTIVES AND SECURITY AGENCIES OF ILLINOIS
(ADSAI)
ATHENA GREEK RESTAURANT, CHICAGO, IL WEDNESDAY OCTOBER 26, 2016

- * Meeting called to order at 7:05pm
- * Pledge of allegiance & introductions
- * Dick Lockhart addressed the members
 - Spoke about possible taxing of services, veto session, reminded members about contacting legislators
 - Guest speaker Chuck Volpentesta from Northwestern Mutual spoke to the members about financial planning and social security.
- * **Secretary Report (Given by Bob Rusch)**
 - Newsletter had been sent out
 - Minutes of previous meeting approved and published in newsletter and also on website
- * **Treasurer Report**
 - Invoice from Dick Lockhart has been recalled. No invoice for Sept or Oct per Mr. Lockhart
- * **Board of Directors**
 - A meeting was held before the general meeting. Topics discussed:
 - Central/Southern Chapter's reimbursement
 - Annual meeting (Topaz Restaurant in Burr Ridge on January 25, 2017)
 - DPR Renewals
 - IDFP Reporting
 - Kathryn LeFevour volunteered to make corrections to website.
- * **By-Laws**
 - No new report
- * **Membership Committee**
 - Sending out mailer to those who do not open the emails. (Invoice w/listings)
 - New members:
 - * El Dorado Insurance Agency (Houston, TX)
 - * Daniel Bellich of Protek International Inc. (Willowbrook, IL)
- * **Legislation Committee**
 - Scott Stern spoke about bills he has put forth for process serving. Ed Williams mentioned that ILAPPS must support it. Manny Manias, in attendance, said that ILAPPS will support the bills:
 - Serving inmates in jail
 - Posting of notices
- * **National Legislation**
 - Nothing to report because of the Presidential election. Midterm meeting in Las Vegas. Hit the Hill for NCISS was discussed as well.
- * **Central/Southern Chapter**
 - No report. Manny Manias said that they had a meeting in August and basically agreed to meet in November.

***Health and Welfare**

-Alen Engle is battling health issues.

***Internet/website**

-Correct website errors.
-Get Paypal setup for renewals

***Advertising**

-No report

***Old Business**

-No report

***New Business**

- Nominating Committee Set - Larry McWherter, Dan Overton, Dean Gluth
-Positions: President, Vice President, Secretary, 3 board positions to be elected at the 2017 annual meeting

***Split the pot**

-Won by Rita Kirby

Motion To Adjourn: 8:41PM

MEETING LOCATION FOR JANUARY 25, 2017:

ADSAI Annual Meeting

January 2017 Meeting

When

Wednesday
January 25, 2017
Board Meeting at 5:45pm
Dinner at 7:00pm

Where

Topaz Restaurant
780 Village Center Drive
Burr Ridge, IL 60527

Price

\$45/person with reservation
\$55/person at the door

Please R.S.V.P. by January 21, 2017 to
Secretary Bia Tyk at bia@tricoemail.com

ADSAI 2017 ELECTIONS:

Here are the nominees for office in 2017:

President: Robert Rusch

Vice President: Manny Manias

Secretary: Kathryn LeFevour

Board of Director positions: 3 vacancies will need to be filled

Treasurer: This position needs a volunteer as our current Treasurer is resigning after the annual meeting. Please contact Bob Rusch (brusch30@aol.com) if you would be willing to fill in for 1 year.

As per the By-laws, additional nominations will be accepted from the floor at the annual meeting.

ADSAI 2016 COMMITTEES:

The standing committees from 2016 are as follows:

1. Investigation, Fair Practice and Grievance Committee
 - a. Mike Coutre – Chairperson
 - b. Alen Engel
2. Legislative Committee
 - a. Ed Williams
3. Membership Committee
 - a. Bob Rusch
4. By-Laws Committee
 - a. Harry Petritis – Chairperson
 - b. Terry Bell
 - c. Dan Overton
 - d. BiaTyk
5. Entertainment Committee
 - a. Dan Overton – Chairperson
 - b. Bob Rusch
6. Internet Committee
 - a. Roy Bucklin – Chairperson
 - b. Bob Rusch

There is an Advertising Committee that is not yet standing. We need someone to head up this committee. If interested, please contact Bob Rusch at brusch30@aol.com

NEW MEMBERS:

Please welcome the following new members:

El Dorado Insurance Agency

DanielBellich

Protek International, Inc.

FROM DICK LOCKHART:

TO: Clients of SEA
FR: Dick Lockhart
RE: Newly Elected State Legislators

FYI, here are the names and addresses of the Newly-elected State Senators and State Representatives with their home addresses. (Note that some were appointed prior to the election to fill vacancies, but are now elected.)

The 100th General Assembly session begins in January and these individuals will be voting on issues, some of which may have an impact on your future. Here are my recommendations:

1. By letter on your organization's letterhead, congratulate them on their election and indicate that you look forward to working with them on matters of mutual interest. (Include recent publications, bulletins, etc. that convey something about your issues.)
2. Indicate that you would like to stop by their District Office to introduce yourself. Let them know your organization is represented by Dick Lockhart who is in the Capitol Building every day the General Assembly is in session.

Do not try to pressure them on any particular issue at this time.

Be aware that we also will be contacting them about your organization, and other organizations that we work with.

If the legislator responds in any way, follow up with any comments you may have. Our objective is to build relationships between your legislator and your organization. If you have any questions, do not hesitate to contact us.

We would also like to know of any responses you may receive from these legislators.

Thank you.

Dick Lockhart
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312/939-4987
312/939-7590 (fax)

[LEGISLATOR LIST NOV 2016](#)

ALSO FROM DICK LOCKHART:

TO: SEA Clients
FR: Dick Lockhart
RE: 2017 Legislative Schedule

Attached are the 2017 State House of Representatives and State Senate Calendars as of December 5, 2016 (as always, subject to change.)

Note that if a Session date is marked "Perfunctory Session," the full House or Senate is not in Session. Rather, only a small number of legislators must be present as legislation can be introduced on those dates.

RELEVANT DATES:

Jan. 9 and 10, 2016 - The last two days of the 99th General Assembly.

Jan. 11 - 100th General Assembly opens.

Jan. 25 - Governor's State of the State Address.

Feb. 15 - Governor's Budget Address.

May 31 - Adjournment scheduled.

Note that the House and Senate Calendars are not the same and changes can be made at any time and on short notice. There are other deadlines within these schedules for getting bills out of the Legislative Reference Bureau, introducing bills, and committee approvals.

We do believe that the atmosphere will continue to be contentious and partisan politics difficult.

Our lobbying team will continue to be focused on those legislative issues that affect your members.

Please do not hesitate to contact us at any time, on any issue. We ask you to be responsive to our messages to you. Working together means succeeding together.

Dick Lockhart
Social Engineering Associates
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312/939-4987
312/939-7590 (fax)
Visit our website at www.SEassociates.info

[2017 HOUSE CALENDAR](#)

[2017 SENATE CALENDAR](#)

ALSO FROM DICK LOCKHART:

Please see attached news release from the IDFPR.

Dick Lockhart
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[IDFPR News Release](#)

2016 GOLF OUTING ADVERTISEMENTS:

*Please contact Bia Tyk's assistant Stephanie Wilson at steph@tricoemail.com with your desired ad contents.

ADVERTISEMENTS:

***Golf Outing sponsored advertisements will be added to the newsletter when they are received.**

Please contact Secretary Bia Tyk's assistant Stephanie Wilson at steph@tricoemail.com and provide your desired advertisement and contact information.

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