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## **MARCH 2015 NEWSLETTER**

### **PRESIDENTS LETTER:**

*Associated Detectives & Security Agencies of Illinois Inc.*

James M. Walsh  
President



Founded 1933  
Incorporated 1937

### **January Annual Meeting/February**

Welcome Members,

I would like to thank all members who attended the Annual Meeting and elections on January 28, 2015. I especially would like to thank all the Central-Southern Chapter members who attended. We also received two new member applications that evening from the Central-Southern Chapter. Lastly, I'd like to thank Harry Petraitis for the excellent restaurant that he selected for the meeting location. Well done, Harry!

Our lobbyist, Dick Lockhart, was scheduled to attend the meeting, but became ill while en route from Springfield. Dick and I spoke the next day and he explained to me what happened. Dick and John have sent us several bills that affect the membership, and they will monitor the progress of these bills. We will post this information in the newsletter. Additionally, after the new Governor's swearing-in and his "state of the state" speech, the service tax issue that will affect all of us wasn't brought up, but we expect that it will be soon. Our lobbyists have banded together with other associations to fight this legislation once it is introduced in Springfield. This will be monitored very closely. I have also asked our lobbyists if they could attend the March meeting; I will notify the membership once they reply.

Attending our membership meetings is a way to keep informed about the various issues that affect the membership, as well as becoming involved in ADSAI activities. I will be asking members if they would like to serve on a Committee in 2015--please become involved with ADASI.

We also have reduced the number of membership meetings this year. We will post the meeting schedule in the newsletter.

For the members who were not able to attend the Annual Meeting, much information was shared and elections of Officers and Board members took place. Listed below are the results of the election.

We also had several new members at the meeting and, the day following the meeting, two new applications for membership were received. We recently received another application as well. We also have mailed membership renewal statements for 2015. If you haven't renewed your ADSAI membership, please do so as soon as possible.

In the coming months, you will be able to pay dues, dinner costs, golf outing fees, sponsorships and any donations to ADASI with PayPal, which was used at the Annual Meeting and was a success. We also want to make sure all members are getting the newsletter via email through Constant Contact, which we recently adopted. If you are not receiving the newsletter or other information we send via email, please contact the Secretary by going to the front page of the ADSAI website, where a link is provided. Once again, I would like to thank all members and new members who attended the meeting and congratulate all who were elected to office for 2015.

The election results are as follows:

James M. Walsh--President

Robert Rusch--Vice-President

Bia Tyk-- Secretary

Dean Gluth--Treasurer (serving the second year of a two year term)

Board Members (two year terms):

Dean Gluth

Matt Disparte

Anthony Quintana

Central-Southern Chapter 2015 election results:

Manny Manias--Presiding Officer

Harmon Cook--Vice- Presiding Officer

Tom Ivey--Secretary

Larry McWherter--Treasurer

Ron Buretta--Sergeant of Arms

Board Members:

Tom Denton

Kevin McClain

In closing, it will be a busy 2015 for ADSAI and I look forward to serving as President. My contact information is listed below. If any member has a question or comment, please contact me.

Sincerely,

James M. Walsh

President

Associated Detectives and Security Agencies of Illinois, Inc.

Office # (773) 582-6374

Email: [Emeraldsecinc@aol.com](mailto:Emeraldsecinc@aol.com)

# MINUTES OF THE MEETING - JANUARY 28, 2015:

## MINUTES OF THE MEETING OF THE ASSOCIATED DETECTIVES AND SECURITY AGENCIES OF ILLINOIS (ADSAI)

JANUARY 28, 2015

TOPAZ RESTAURANT

BURR RIDGE, IL

### REGULAR MEETING - 7:15PM

A meeting of the Associated Detectives and Security Agencies of Illinois was held on January 28, 2015 at Topaz Restaurant in Burr Ridge. Each attendee introduced him/herself and the meeting started at 7:15PM. The meeting was presided over by President James Huckabee.

#### Secretary's Report:

Bob Rusch mentioned that the minutes are done and need to be given to Roy Bucklin for publication. Bob mentioned that the PayPal account is working so that ADSAI can now accept credit/debit card payments at the meetings. Bob also mentioned that we have to get the PayPal option on the website.

#### Treasurer's Report:

Dean Gluth reported that the account was balanced. Dean mentioned the over half of the membership had renewed already. Dean mentioned that all of our bills had been paid and then distributed a statement.

**The meeting adjourned for dinner at 7:26PM**

#### Board of Directors

Jim Walsh summarized the topics and what was voted upon and approved. (See Board meeting notes above).

#### Membership

Jim Walsh mentioned that membership renewals have been sent out by Treasurer Dean Gluth. If you haven't already sent in your renewal, please do so as soon as possible. You may send your renewal to

Treasurer Dean Gluth  
ADSAI  
c/o Infomax Investigations Inc.  
P.O. Box 681175  
Schaumburg, IL 60168

Any questions can be directed to Dean at [infomax@rcn.com](mailto:infomax@rcn.com).

Jim recognized some of the new members at the meeting. Jim stated that he received inquiries from a few possible new members. Lastly, Jim spoke about changing the format of the membership card. He stated that he will do it.

## **State Legislation**

Larry McWherter stated that Dick Lockhart spoke at the Central Chapter meeting last week. He mentioned that Dick asked us to speak to our legislators about the proposed service tax. He mentioned that California had just passed a new service tax bill. Larry spoke about the fees involved if the bill goes through as well as the issue of home rule. Dean explained that small business will be burdened by the extra fees and paperwork involved with a service tax. Dan Overton suggested that the legislative committee put a modification into the bill regarding exemption for businesses based on size.

Harmon Cook mentioned that small shops would be undercut. Manny Manias stated that Dick Lockhart mentioned that the tax may be 6.2% now and that a municipality can add 10% to that. James Huckabee mentioned that we need to get to our legislators now to oppose this tax. Manny stated that everyone may have multiple representatives. Tony Quintana asked if there is a form letter we can use to send to our legislators. Ed Williams weighed in that the Chicago's tax will be 11.5%. Bernie Greenawalt mentioned that carving out an exemption for companies based on revenue won't work. There was debate about this. Manny stated that Dick Lockhart is speaking to the legislature. Manny stated that ADSAI faced it 5 years ago and beat it. Karen O'Donnell stated that the tax should be equally opposed by small and big companies. Tony Quintana mentioned that we can contact prospective colleagues and members to make them aware of this and have them join us. Mike Newberry encouraged membership to talk about it with colleagues, customers and competitors in the business to make them aware. James Huckabee mentioned that this is our call to action. Scott Stern spoke about the 2 laws he was working on with Dick Lockhart. Ed Williams spoke about having to review the bills with Scott. Ed and Scott discussed the topic of evictions, postings and foreclosures.

## **National Legislation**

Bernie Greenawalt spoke about the national standards and guidelines committee. Bernie updated the membership on the investigation standard. He mentioned that the committee's draft document is complete. He believes it will become standard by end of year. Bernie stated that the draft will be open for comments for 45 days. Bernie spoke about the committee's private security training guideline and how they are taking a look at the document now for possible revisions.

James spoke about NCISS-Advocacy hub and how it helps all 50 states with legislation across the nation. James stated that it helps states without lobbyists.

## **Central Chapter**

Manny Manias stated that they had a meeting in Springfield last week. He mentioned that 18 people attended. He said that they elected 2 new officers. He mentioned that they added 2 new board members in Tom Dutton and Kevin McLain.

## **Internet**

Roy Bucklin is working on the new website information. There is some information he is waiting for from Website Designer Dennis Hamilton.

## **Investigation/Fair Practice**

Mike Coutre spoke to Alan Engle and asked membership to bring anything to them regarding violations but that nothing had been reported since the last meeting.

## **Health and Welfare**

Toni McWherter spoke about Almeda Dunn. She mentioned that David Whipple had passed. Toni stated that Harmon Cook, Terry and Harry Petraitis were here and well. James spoke about Almeda Dunn as well.

## **Advertising**

Jim Walsh spoke about how members can advertise in ADSAI through the website. He mentioned that the opportunities are there for everyone and that 3 firms have committed to advertising. He mentioned that the cost will be posted in the newsletter so that members can decide.

## **Entertainment**

Harry was recognized for reserving the room at Topaz. No Report from Harry.

## **Training**

No report

## **Chuck Wessel Award**

### **Speakers Committee**

No report

### **Old Business**

Mike Coutre spoke about how Alameda will be missed and that the organization is changing but that friendships were formed and should be recognized and honored.

### **New Business**

Bob Rusch spoke to the membership about how many emails were being opened in constant contact. Bob stated that only one of the current email addresses was bouncing back and that 50% of the membership was opening the emails. Bob mentioned that he spoke to Constant Contact and that they made a suggestion to not capitalize ADSAI in the email headings. Bob asked the membership to check their emails and to let him know if they were not getting them.

Dean Gluth spoke about Associations 1 Conference. Dean mentioned that there will be training and networking at the conference. Dean spoke about the importance of attending as we are hosting the conference in 2 years and need a good showing. James encouraged attendance to piggyback the NCISS Hit the Hill conference.

### **The Nominating Committee was called to podium.**

Cedric Spratt spoke about the slate of candidates for the 2015 ADSAI officer elections.

Per the bylaws, Cedric asked if there were any floor nominations for the position of President. There were no nominations. Cedric asked the Secretary, Robert Rusch, to cast one vote for James Walsh for President. Robert did as requested, and James Walsh was elected President.

Per the bylaws, Cedric asked if there were any floor nominations for the position of Vice President. There were no nominations. Cedric asked the Secretary, Robert Rusch, to cast one vote for Robert Rusch for Vice President. Robert did as requested, and Robert Rusch was elected Vice President.

Per the bylaws, Cedric asked if there were any floor nominations for the position of Secretary. There were no nominations. Cedric asked the current Secretary, Robert Rusch, to cast one vote for Bia Tyk for Secretary. Robert did as requested, and Bia Tyk was elected Secretary.

James Walsh mentioned that there were 3 open positions on the Board of Directors. The 3 candidates, Tony Quintana, Dean Gluth and Matt Disparte were accepted to the positions to serve a 2-year term.

### **Notes**

The gavel was turned over to the new President James Walsh, and it was also mentioned that a quick board meeting would happen after the meeting with Chairman James Huckabee. James Walsh presented a plaque to James Huckabee for past President for 2014.

### **Split the Pot Winner**

Terry Bell

**The meeting was adjourned at 9:21pm**

**Attendees:**

Alan Engel  
Archie Graham  
    David Barbknecht (guest)  
Bernie Greenawalt  
Bia Tyk  
    Mariel Tyk (guest)  
Bob Rusch  
Catherine Stone  
    Terri Chick (guest)  
Cedric Spratt  
Dan Kirby  
Dan Overton  
Dean Gluth  
Dennis Koronkiewicz  
Ed Williams  
Harmon Cook  
Harry Petraitis  
James Huckabee  
James Walsh  
Jim Mulligan  
John Mallul  
John Valle  
Karen O'Donnell  
Kathryn Lefevour  
Larry McWherter  
Manny Manias  
Matt Disparte  
Mike Coutre  
Mike Newberry  
Richard "Dick" Fries  
Scott Stern  
Shevawn Everett  
Terry Bell  
Toni McWherter  
Tony Quintana  
William "Will" Carlson

**PHOTOS OF THE MEETING - JANUARY 28, 2015:**



**New President - Jim Walsh  
with James Huckabee**



**New Member - John Mallul with  
Jim Walsh and James Huckabee**



**New Member - William Carlson with  
Jim Walsh and James Huckabee**



**Split the Pot Winner - Terry Bell  
with Dean Gluth**

## MEETING LOCATION FOR MARCH 25, 2015:

The next meeting of the ADSAI will be held on Wednesday March 25, 2015 at

### **100 South Chop House & Grill**

100 South York Road

Elmhurst, IL 60126

(630) 782-9091

Parking is available on the street outside. There is also a free public parking garage one block South on York Road.

6:00pm Cash Bar

6:00pm Board Meeting (Board Members Only)

7:00pm Dinner

8:15pm Meeting

## **MENU**

### **Starters**

Sausage and Peppers

Served in a Garlic, White Wine Sauce

### **Mixed Green Salad**

Served with Homemade Balsamic Dressing

And warm Italian Bread and Butter

### **Pasta**

Rigatoni ala Vodka

Pasta Tossed in Vodka Sauce

### **Please Choose One Entrée Below**

#### **Teriyaki Salmon**

6oz Pan Seared Salmon Filet Topped with Teriyaki Glaze

Served with Rice and Broccoli

#### **Chicken Parmesan**

Panko Crusted Chicken Topped with Mozzarella Cheese and Sauce

#### **Skirt Steak Grecian Style**

10oz Skirt Steak in a Garlic, Oregano, White Wine, Lemon Sauce

Served with Mashed Potatoes and Broccoli

### **Dessert**

One Scoop of Vanilla Ice Cream

Drizzled with Chocolate Sauce

Please RSVP with entrée choice by March 16, 2015 to

Treasurer Bia Tyk at [bia@tricoinvestigations.com](mailto:bia@tricoinvestigations.com)

**RSVP Price \$45.00**

**Price at the Door \$60.00**

## **GOLF OUTING 2015:**

\*We are looking at the same golf course from the 2014 outing as well as a few alternative courses.

\*We are also looking to move the date up this year.

\*Additional information will be sent out soon.

## **CENTRAL-SOUTHERN CHAPTER for 2015:**

Presiding Officer: **Manny Manias**

Vice- Presiding Officer: **Harmon Cook**

Secretary: **Tom Ivey**

Treasurer: **Larry McWherter**

Board Member: **Tom Denton**

Board Member: **Kevin McClain**

## **NEW MEMBERS:**

We welcome the following new members to the ADSAI.

Charles Block  
C Block Inc. DBA Rockford Detective & Security Agency

Cynthia A Georgantas  
Georgantas Detective Agency

David Barbknecht  
Harmon Cook & Associates

Dina Gaspari  
Dasciad Intelligence LLC

Gary L. Musholt  
Big River Investigations

Louis J. Marchigiani  
LJM Services, Inc

Mariel Tyk  
Tri County Investigations

Robert Gaspari  
Dasciad Intelligence LLC

Stephanie Wilson  
Tri County Investigations

Thomas Madigan  
Madigan P.I. LLC

## **INFORMATION CHANGE:**

James E. Mulligan is now Trained Eyes Investigations Inc.

## FROM DICK LOCKHART:

Date: January 8, 2015  
To: ADSAI members  
From: Dick Lockhart and John Carr  
Re: Preparing for adverse legislation

As we know, candidate Rauner advocated imposing a range of service taxes, including "Investigative Services." He is now Govern Rauner and we can expect to see the introduction of legislation to do that in the next few weeks. We have prepared our 9-Point Legislative Strategy Plan." That plan specifies what we will do, and what you, as a member, must do.

Your role is key because you have the power that goes with being a constituent of at least two, and possibly four, State legislators. Consider:

Residence:  
State Senator and State Representative  
and  
Business:  
State Senator and State Representative

NOTE: Although your residence is where you vote from, and that is where you have the most influence with your legislators. However, if your business location in another District, those legislators will also be concerned about legislation, especially if the proposed tax will adversely affect local employees, business closure or re-location.

It is very important that you know who your State Senator and State Representative both where you live and where your business is located. To obtain the names and addresses of your State Senator and your State Representative where your residence and your businesses are located.

Here is the way to know who your State legislators are:

What State Legislative District am I in (Senate and House), and who are my representatives?

<http://www.elections.il.gov>

This will take you to the Illinois State Board of Elections website. On the top left of the screen, click Option #3, District/Official Search. To the right of the next screen, click "Mobile/Lite Version Search." On the next screen there is a map. At the bottom of the map, enter your address or zip code. Click "Find Address" then "OK." Click "Confirm Address." All pertinent contact information, including your various representatives, District numbers, party affiliation, addresses and phone numbers.

This information will be very relevant for 2015 and 2016. Additional information will be provided to you. Retain all of it.

I spoke to the Executive Director of the National Federation of Independent Business, Illinois Committee. That organization is preparing to spring into action as soon as the legislation is introduced. There will be a "Service Tax Coalition," and we will be a part of it.

In the meantime, you and Terry have the burden to determine which of the "concealed carry" bills should be killed, and which ones supported. In my opinion, bills sponsored by

Rep. Brandon Phelps should be supported. (Rep. Phelps was the sponsor of the original bill.)

Dick Lockhart  
Social Engineering Associates  
11 E. Adams, Suite 1107  
Chicago, IL 60603  
[socialeng@ameritech.net](mailto:socialeng@ameritech.net)  
312/939-4987  
312/939-7590 (fax)

Date: February 23, 2015  
To: Jim Walsh and Terry Bell  
From: Dick Lockhart  
Re: Governor Rauner's Budget Message

In summary The Governor hasn't made any reference to taxing services, or in fact any proposals to increase revenue. But in the future there will be some legislation on taxing services and he has set forth a program of cutting back and eliminating many State services. These organizations will be putting heavy pressure on the Governor to restore their funding.

So far no legislation from the Governor

So far no actual tax bill has emerged

ADSAI cannot be complacent.

Dick Lockhart  
Social Engineering Associates  
11 E. Adams, Suite 1107  
Chicago, IL 60603  
[socialeng@ameritech.net](mailto:socialeng@ameritech.net)  
312/939-4987  
312/939-7590 (fax)

## LEGISLATION:

Here are recent introductions:

SB 863 (Munoz) -- An ADSAI bill  
SB 1279 (Silverstein) - A 13-page FOID bill  
SB 135 (Munoz) - Auxiliary police  
SB 1227 (Silverstein) - Violations FOID  
HB 1435 (Franks) - Concealed Carry  
HB 1443 (Williams) - FOID  
HB 1447 (D. Harris) - A 20-page concealed carry  
HB 1449 (D. Harris) - FOID - veterans  
HB 1457 (T. Morrison) - Concealed carry  
HB 1553 (Kay) - concealed carry  
HB 1554 (Kay) - Eavesdropping (video camera)  
HB 2551 (Phelps) - Concealed carry  
HB 2544 (Acevedo) - Concealed carry  
SB 1313 (Harmon) - Concealed carry  
HB 2659 (Mayfield) - Imposes a 3.75% surcharge on guns and ammo.

**The volume of legislation relating to concealed carry continues. The following bills may affect the ADSAI. Our lobbyist will continue to monitor them for us.**

Here are some non-concealed carry bills that you should review:

HB 2688 (eavesdropping)  
HB 3161 (service of process)

Here are more concealed carry bills:

HB 3153, 3157, 3218, 3236, 3249, 3266, 3243, 3275 and 3278.

Nothing, as yet, relating to taxing services. However, an amendment to an existing bill can, and will, emerge at any time.

## VARIOUS CONFERENCES:

### ASSOCIATIONS ONE CONFERENCE 2015:



2015 Associations One Investigation & Security Conference

associations1  
www.associationsone.net

Hosted by:  
Indiana Society of Professional Investigators (INSPI)

# INDIANAPOLIS

## April 9-11, 2015

2015 Associations One Investigation & Security Conference will be held in Indianapolis, IN April 9-11, 2015

Location:  
Holiday Inn Indianapolis/Carmel  
321 E. Pennsylvania Parkway  
Indianapolis, IN 46280  
317-574-4615

Full details & registration information available at:  
[www.AssociationsOne.net](http://www.AssociationsOne.net)

Individual State Associations forming Associations One:

- Associated Detectives and Security Agencies of Illinois (ADSAI)
- Indiana Society of Professional Investigators (INSPI)
- Kentucky Professional Investigators Association (KPIA)
- Michigan Council of Private Investigators (MCPI)
- Ohio Association of Security and Investigations Services (OASIS)

INSPI  
Indiana Society of Professional Investigators  
The Professionals Who Protect Indiana

MCPI  
Michigan Council of Private Investigators

KPIA  
Kentucky Professional Investigators Association

Our Partners:

- National Council of Investigation and Security Services (NCISS)
- International Intelligence Network (INTELNET)

Please visit [Association One](http://Association One) for more information.

### ASIS INTERNATIONAL 61ST ANNUAL SEMINAR & EXHIBITS SEPTEMBER 28 - OCTOBER 1, 2015 ANAHEIM, CALIFORNIA:



#### EVOLVE 2 ADVANCE Security Steps Up Its Game

The ASIS Annual Seminar and Exhibits, the world's most influential event for security professionals, provides industry-leading education, countless business connections, and the latest product and service innovations from 600+ exhibitors.

(ISC)<sup>2</sup> Security Congress, co-locating with ASIS 2015, equips cyber security defenders to deal with the latest and emerging challenges. Register for one conference and gain access to both!

Click [HERE](#) for more information on ASIS seminar and for registration.

Click [HERE](#) for more information on (ISC)<sup>2</sup> Security Congress.

### NCISS MID-TERM MEETING AND HIT THE HILL EVENT APRIL 12-14, 2015 OLD TOWN ALEXANDRIA, VIRGINIA:



Hotel Monaco  
480 King Street  
Old Town Alexandria, VA 22314  
Reservations (800) 546-7866

NCISS Room Rate \$199  
Registration includes: 2 Cocktail Receptions, 2  
Breakfasts, 2 Luncheons and Coffee Breaks.

Sunday April 12, 2015  
Arrival

Monday April 13, 2015  
8:00 - 9:00am Buffet Breakfast  
9:00 - 12:00pm Board Meeting  
12:00 - 12:30pm Working Lunch  
12:00 - 3:00pm Board Meeting  
5:00 - 6:30pm Cocktail Reception

Tuesday April 14, 2015  
8:00 - 9:00am Orientation Breakfast  
10:00 - 12:00pm Hit the Hill Appointments  
12:30 - 1:30pm Luncheon at the Capitol  
2:00 - 4:00pm Hit the Hill Appointments  
5:00 - 6:30pm Debriefing Reception

## 2015 ILAPPS CONFERENCE

Illinois Association of Professional Process Servers 2015 Conference



**June 5th - June 6th, 2015 at  
Harrah's Casino and Hotel in Joliet, Illinois!**

151 N Joliet St, Joliet, IL 60432

Phone: (815) 740-7800

Friday June 5th:

6pm Cocktail Party - Networking Event in private room at Casino.

This is your time to meet fellow members, special guests, vendors, and speakers as well as enjoy the entertainment provided by Harrah's.

Saturday June 6th:

9am \*Breakfast Provided as part of registration fee

Speakers starting at 9:30 am

12:30pm \*Lunch Provided as part of registration fee

Conference to come to a close 4-5pm

### **ILAPPS Member Panel**

**Emmanuel "Manny" Manias**

Presiding Officer Over the Associated Detectives & Security Agencies of Illinois, Inc. (ADSAI)  
&

Central Director ILAPPS Board of Directors.

Send check to ILAPPS: PO Box 5359, Springfield, Illinois 62705

Please make check payable to ILAPPS or IL Assoc. of Professional Process Servers.

**[Click here for ILAPPS 2015 Conference Registration](#)**

**[Click here for ILAPPS Sponsorship Opportunities](#)**

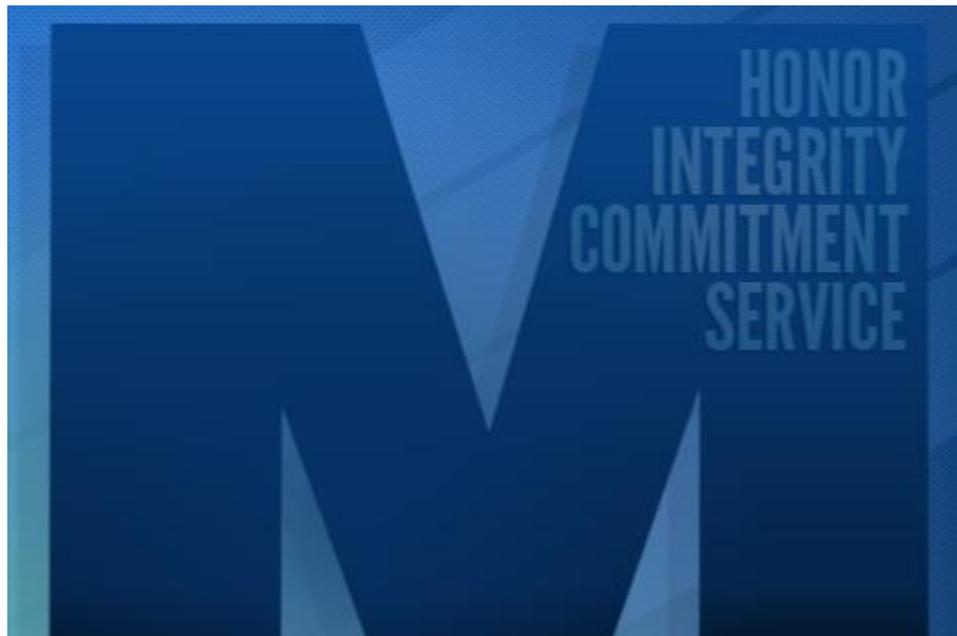
VISIT US ONLINE FOR APPLICATION

**[ILAPPS](#)**

**It is imperative that the members of the ADSAI support other professionals in our industry, so others will return that support. Anyone who is able to attend this event will be, in part, representing us all. Remember, in just a few short years, we will be hosting an event similar to this.**

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