

MARCH 2017 NEWSLETTER

Associated Detectives & Security Agencies of Illinois Inc.

Robert Rusch
President



Founded 1933
Incorporated 1937

Fellow ADSAI Members,

I want to thank all of you for renewing your membership. If you haven't, please do so ASAP. You can renew through the website or by clicking [HERE](#).

We are in the midst of a very important part of the year. The IL General Assembly is in session and the bills that would impact our industry are many. Our lobbyist is hard at work opposing the negative bills. I encourage all of you to check out the section of this newsletter listing the current bills and then contacting your local representative to voice our opinion. These elected officials need to hear from the voters and this is your chance to keep negative legislation from effecting your business.

The service tax proposal is alive and well in the legislature. This would put another administrative burden on all of us. If this is passed, home-rule municipalities can follow-up with their own tax as well. We have been talking about this for many years in the association and it seems that the proposal is as strong as ever. I encourage you to contact your legislators to oppose this.

Finally, we are meeting on March 29th at our old stomping ground, JC's Pub in McCook, IL. If you can, please come to the meeting and get involved in the Association. Talk to old friends, meet new ones, make some business contacts. I assure you, you will not leave there without taking something positive from the meeting!

Thanks to all of you again for your membership and involvement in ADSAI. Great things are on the horizon and our strength is in numbers. Have a great month and see all of you in a few weeks.

Bob Rusch
President

MEETING LOCATION - MARCH 29, 2017:

ADSAI March 2017 Meeting

When

Wednesday

March 29, 2017

Board Meeting at 5:45pm

Dinner at 7:00pm

Where

J C's Pub & Ristorante

8650 Joliet Road

McCook, IL 60525

Price

\$35/person with reservation

\$45/person at the door

Please R.S.V.P. by March 24, 2017 to

Secretary Kathryn LeFevour at info@lefevourpi.com

ADSAI 2017 OFFICERS:

Below are the officers elected at the January 2017 meeting:

President: Robert Rusch

Vice President: Manny Manias

Secretary: Kathryn LeFevour

Board of Director positions:

Dean Gluth

Matt Disparte

Tony Quintana

Appointed by the Board of Directors:

Treasurer: Steve Siegel (filling vacancy for 1 year)

ADSAI 2017 COMMITTEES:

The standing committees from 2017 are as follows:

1. Investigation, Fair Practice and Grievance Committee
 - a. Mike Coutre, Chairperson
 - b. Alan Engel

2. Legislative Committee
 - a. Ed Williams
 - b. Bob Rusch

- c. James Huckabee
 - d. Terry Bell
3. Membership Committee
- a. Bob Rusch
4. By-Laws Committee
- a. Harry Petraitis, Chairperson
 - b. Terry Bell
 - c. Dan Overton
 - d. Bia Tyk
5. Entertainment Committee
- a. Dan Overton, Chairperson
 - b. Bob Rusch
6. Internet Committee
- a. Roy Bucklin, Chairperson
 - b. Bob Rusch

There is an Advertising Committee that is not yet standing. We need someone to head up this committee. If interested, please contact Bob Rusch at brusch30@aol.com

FROM NCISS:

YOU are invited to join NCISS at YOUR 41ST ANNUAL CONFERENCE AND HIT THE HILL

March 27 - 29, 2017

The Holiday Inn Roslyn at Key Bridge
1900 N. Ft. Myer Dr., Arlington, VA

Reservations: (703) 807-2000
ext. 2222, Block Code NCI

NCISS room rate: \$144
(includes parking, wi-fi and breakfast)

*Registration and room reservations
deadline is March 1, 2017*

*Sponsorships available
Contact Terry Myer at Docspi@aol.com*

**[Annual Conference Registration](#)
[please register by March 1, 2017](#)**

Sunday, March 26th (arrival)

- Monday, March 27th
Board Meeting, Annual Business Meeting /
Elections (with Buffet Luncheon), Welcome
Reception / HTH Briefing
- Tuesday, March 28th
Orientation Breakfast, HTH Appointments,
Capital Hill Luncheon, Debriefing Reception
- Wednesday, March 29th
Seminars, Awards Luncheon / Swearing In, New
Board Meeting, Farewell Reception
- *Jimmie Mesis*
Internet Marketing on a Shoestring
How to Identify Modern Day Eavesdropping and
Bug Detection
- *Claire Lavelle*
Cyber Security for Small Businesses
- *Ed Martin*
Financial Fraud Investigations / Forensic Audits
Using Financial Software
Thursday, March 30th (departure)

For more information, refer to NCISS's website by clicking [HERE](#).

NEW MEMBERS:

Please welcome the following new member:

Karen Hybl (Associate Member)
Tri-County Investigations, Inc.

FROM DICK LOCKHART:

TO: Bob Rusch, ADSAI
FR: Dick Lockhart
RE: SB 9, As Amended

Last week, Senate Amendment #3 was added to SB 9. The amendment was approximately 500 pages!

However, today I was able to obtain page 215 of that amendment. It

states: Beginning January 1, 2018, "taxable services" means any of the following services: (Here are a number of new taxable services. We are #6. [See attached.](#))

Tomorrow in Springfield, I will be meeting with a number of organizations and their lobbyists. I will call you after that takes place.

In the meantime, I suggest you send a strong letter to all members urging them to contact their State Representatives and State Senators ASAP requesting a "NO" vote on SB 9, as amended. Their message: if the State taxes our services, so can every municipality and Cook County. The total tax rate would be 10% to 11%. Add the possibility of an increase in the minimum wage and the message should be "State government is putting us out of business. Please vote NO on SB 9. Thank you."

Dick Lockhart
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312/939-7590 (fax)

[LEGISLATOR LIST NOV 2016](#)

FROM ED WILLIAMS:

Below is a list of IL Senate and House bills with recommendation from our legislative committee member, Ed Williams:

SB 9 - OPPOSE

HB 714 - Support

HB 772 - Neutral

SB 735 - Support

SB 747 / HB - 1772 Neutral

HB 1808 - Neutral

HB 1810 - Neutral

HB 2387 - Oppose

FROM BERNIE GREENWALT, CPP:

Member Bernie Greenwalt, CPP of Securitas USA would like to share access to Securitas Security Services USA, Inc.'s 2016 Top Security Threats and Management Issues Facing Corporate America survey. A copy is available by clicking [HERE](#).

NATIONAL LEGISLATION:

A summary of new laws in effect as of January 1, 2017 is accessible by clicking [HERE](#).

ADVERTISEMENTS:

*Golf Outing sponsored advertisements will be added to the newsletter when they are received.

Please contact Secretary Kathryn LeFevour at info@lefevourpi.com and provide your desired advertisement and contact information.

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Click for [ADSAI Members Expedited Reply Form](#)



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